# CONSOLIDATED FINANCIAL STATEMENTS OF

# TOWN OF COBOURG HOLDINGS INC.

December 31, 2017

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Collins Barrow Kawarthas LLP 272 Charlotte Street

INDEPENDENT AUDITOR'S REPORT

To the Shareholder of Town of Cobourg Holdings Inc.

### Report on the Consolidated Financial Statements

Peterborough, Ontario K9J 2V4 T: 705.742.3418 F: 705.742.9775 www.collinsbarrow.com

We have audited the accompanying consolidated financial statements of Town of Cobourg Holdings Inc., which comprise the consolidated statement of financial position as at December 31, 2017, and the consolidated statements of changes in equity and accumulated other comprehensive income (loss), income, comprehensive income and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Town of Cobourg Holdings Inc. as at December 31, 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Collins Barrow Kawarthas LLP

Chartered Professional Accountants Licensed Public Accountants

Peterborough, Ontario April 19, 2018



# TOWN OF COBOURG HOLDINGS INC. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31, 2017

	2017	2016 (restated note 27)
	\$	\$
ASSETS		
Current assets		
Cash	21,496	1,522,883
Accounts receivable	2,940,427	3,447,539
Unbilled revenue	3,031,624	3,830,569
Inventories	275,438	305,576
Prepaid expenses	213,287	162,354
Income taxes receivable	230,671	316,476
Current portion of due from shareholder (note 8)	76,590	79,020
	6,789,533	9,664,417
Non current		
Property, plant and equipment (note 5)	21,220,129	20,085,112
Intangible asset (note 6)	116,422	196,326
Deferred tax asset (note 7)	141,132	152,625
Due from shareholder (note 8)	495,000	540,000
	21,972,683	20,974,063
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	28,762,216	30,638,480
Regulatory deferral account debit balances (note 9)	2,570,427	2,814,319
	31,332,643	33,452,799



# TOWN OF COBOURG HOLDINGS INC. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31, 2017

	2017	2016 (restated note 27)
	\$	\$
LIABILITIES AND SHAREHOLDER'S EQUITY		
Current liabilities	/	
Accounts payable and accrued liabilities (note 10) Operating loan (note 11)	5,073,031 460,000	4,603,886
Customer deposits due within one year (note 14)	21,913	46,647
Current portion of long-term debt (note 12)	251,844	242,115
	5,806,788	4,892,648
Non current		
Long-term debt (note 12)	10,088,768	10,340,613
Contributions in aid of construction (note 13)	2,273,018	2,191,32
Deferred income taxes (note 7)	183,018	94,100
Customer deposits (note 14)	234,165	221,038
Employee future benefits (note 15)	421,313	383,425
	13,200,282	13,230,503
	19,007,070	18,123,151
Shareholder's equity		
Share capital (note 17)	7,002,145	7,002,14
Retained earnings	4,711,413	4,441,712
Accumulated other comprehensive income (loss)	(22,234)	16,490
	11,691,324	11,460,347
	30,698,394	29,583,498
Regulatory deferral account credit balances (note 9)	634,249	3,869,301
	31,332,643	33,452,799

Approved on behalf of the Board

Director

\_\_\_\_\_ Director



# TOWN OF COBOURG HOLDINGS INC. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY AND ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

For the year ended December 31, 2017

	Share capital \$	Retained earnings (restated note 27) \$	Accumulated other comprehensive income (loss) \$	Total (restated note 27) \$
Balance, December 31, 2015	7,002,145	3,874,486	16,490	10,893,121
Net income for the year	-	790,226	-	790,226
Dividends paid		(223,000)	-	(223,000)
Balance, December 31, 2016	7,002,145	4,441,712	16,490	11,460,347
Net income for the year	-	469,701	-	469,701
Other comprehensive loss	-	-	(38,724)	(38,724)
Dividends paid	-	(200,000)	-	(200,000)
Balance, December 31, 2017	7,002,145	4,711,413	(22,234)	11,691,324



# TOWN OF COBOURG HOLDINGS INC.

# CONSOLIDATED STATEMENT OF INCOME For the year ended December 31, 2017

	2017	2016
		(restated
		note 27)
	\$	\$
Revenue		
Revenue (note 19)	4,549,480	4,712,792
Cost of power revenue	29,030,376	31,183,723
Contributions in aid of construction (note 13)	120,735	114,209
	120,700	114,200
	33,700,591	36,010,724
Cost of power purchased	31,461,961	30,612,650
	31,401,901	30,012,030
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Gross profit =34,561,023 total	2,238,630	5,398,074
revenue, Line 0810		
Other operating revenue (note 20)	860,432	876,629
Gross income from operations	3,099,062	6,274,703
Expenses		
Amortization	1,223,891	1,219,665
Operating expenses (note 18)	3,027,949	2,826,696
Gain on sale of property, plant and equipment	-,	(30,000)
	·	(00,000)
	4,251,840	4,016,361
Income (loss) before undernoted items and income taxes	(1,152,778)	2,258,342
	(404.574)	(110 700)
Finance income (note 22)	(124,574)	(143,762)
Finance costs (note 22)	733,464	771,031
	608,890	627,269
Income (loss) before income taxes and net movement in regulatory		
deferral accounts	(1,761,668)	1,631,073
Provision for income taxes (note 7) =34,091,322 total		
Current expenses, Line 0820	85,805	67,840
Deferred	114,411	201,934
	200,216	269,774
Income (loss) before net movement in regulatory deferral accounts	(1,961,884)	1,361,299
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Net movement in regulatory deferral accounts	(2,431,585)	571,073
Net income for the year	469,701	790,226
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# TOWN OF COBOURG HOLDINGS INC. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the year ended December 31, 2017

	2017	2016 (restated note 27)
	\$	\$
Net income for the year	469,701	790,226
Other comprehensive loss Actuarial loss net of deferred tax, not reclassified to profit or loss	(38,724)	-
Total comprehensive income for the year	430,977	790,226



# TOWN OF COBOURG HOLDINGS INC.

# CONSOLIDATED STATEMENT OF CASH FLOWS For the year ended December 31, 2017

	2017	2016
		(restated
		note 27)
	\$	\$
CASH PROVIDED FROM (USED FOR)		
Operating activities		
Net income for the year	469,701	790,226
Adjustments		
Amortization of property, plant and equipment	1,143,987	1,112,154
Amortization of intangible asset	79,904	107,511
Deferred income tax	114,411	201,934
Gain on sale of property, plant and equipment	-	(30,000)
Current income tax	85,805	67,840
Net financing costs	608,890	614,523
Employee future benefits	(14,836)	(12,284)
Recognition of contribution in aid of construction	(120,735)	(114,209)
Change in regulatory deferral accounts	(2,991,160)	796,580
	(624,033)	3,534,275
Change in non-cash working capital items (note 21)	1,867,374	(138,083)
	1,243,341	3,396,192
Investing activities Purchase of property, plant and equipment Proceeds on disposal of property, plant and equipment	(2,279,004) -	(2,872,952) 30,000
Contribution in aid of construction received	202,426	120,890
	(2,076,578)	(2,722,062)
Financing activities		
Operating loan	460,000	-
Repayment of long-term debt	(242,116)	(232,772)
Due from shareholder	47,430	47,430
Interest paid	(733,464)	(758,285)
Dividends paid	(200,000)	(223,000)
	(668,150)	(1,166,627)
Decrease in cash	(1,501,387)	(492,497)
Cash - beginning of year	1,522,883	2,015,380
Cash - end of year	21,496	1,522,883



### 1. NATURE OF OPERATIONS

Town of Cobourg Holdings Inc. (the "Company") was incorporated under the Business Corporations Act (Ontario) on April 12, 2000. The address of its registered office and its principal place of business is 207 Division Street, Cobourg, Ontario, K9A 3P6.

The principal activity of Lakefront Utilities Inc. (LUI) is to distribute electricity to the residents and businesses in the Town of Cobourg and Village of Colborne under licence issued by the Ontario Energy Board (OEB). LUI is regulated by the OEB and adjustments to its distribution rates require OEB approval.

Lakefront utility Services Inc. (LUSI) is a non-regulated services company which provides services to Municipalities related to the design, operation, and maintenance of electrical and water systems.

### 2. STATEMENT OF COMPLIANCE

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and interpretations of the International Financial Reporting Interpretations Committee ("IFRIC").

The financial statements for the year ended December 31, 2017 (including comparatives) were approved and authorized for issue by the board of directors on April 19, 2018.

### 3. BASIS OF CONSOLIDATION

The financial statements include the assets, liabilities and operations of the Company and its wholly owned subsidiaries: Lakefront Utilities Inc. and Lakefront Utilities Services Inc. All significant intercompany transactions and balances have been eliminated on consolidation.

### 4. SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards. There have been no changes to the significant accounting policies or no new policies adopted during the year. The significant policies are detailed as follows:

### (a) Basis of measurement

The consolidated financial statements are prepared on the historical cost basis except for certain financial instruments which are measured at their fair values, as explained in the relevant accounting policies.

The consolidated financial statements are presented in Canadian dollars which is also the Company's functional currency.



### (b) Electricity regulation

LUI is licensed and regulated by the Ontario Energy Board (OEB) under the authority of the Ontario Energy Board Act, 1988. The OEB is charged with the responsibility of approving or setting rates for the transmission and distribution of electricity and ensuring that distribution companies meet their obligations to connect and service customers.

The following regulatory policy is practiced in a rate regulated environment:

### Regulatory accounts

Regulatory accounts represent future revenue or expenses incurred in the current or prior periods, that are expected to be recovered (repaid) through the rate setting process.

These assets and liabilities include various rate and retail variance accounts which arise from differences in amounts billed to customers (based on regulated rates) and the actual cost of electricity services to the Company. These amounts are accumulated for accounting purposes because it is probable that they will be recovered (repaid) in future rates. The Company continually assesses the likelihood of the recovery of regulatory assets and likelihood or repayment of regulatory liabilities. If recovery or repayment is no longer considered probable, the amounts are charged to operations in the year the assessment is made.

Regulatory accounts recognized at December 31, 2017 and December 31, 2016 are disclosed in note 9.

#### (c) Revenue recognition

Service revenue is measured based on the OEB approved rate and the meter readings for customer usage, net of sales tax and debt retirement charge. Service revenue also includes unbilled revenue accrued in respect of electricity delivered but not yet billed. Revenue is recognized as electricity is delivered and consumed by customers and measured.

Cost of power revenue is recorded on the basis of the power billed by the Independent Electricity System Operator.

Contributions in aid of construction represent certain items of property, plant and equipment which are acquired or constructed with financial assistance in the form of contributions from developers. Such contributions, whether in cash or in-kind, are recognized as contributions in aid of construction and amortized into income over the life of the related assets. Contributions in aid of construction in-kind are valued at their fair value at the date of their contribution.

Revenues related to Conservation and Demand Management ("CDM") agreements with the IESO are recognized on a net basis. Performance fees are recognized as CDM programs are delivered.

Commercial revenue is recognized upon delivery of the goods.

Other operating revenue is recorded when services are provided.



(d) Cash

Cash consists of balances with financial institutions.

(e) Inventories

Inventories, which consist of parts and supplies acquired for internal construction or consumption, are valued at the lower of cost and net realizable value. Cost is determined on an average cost basis and includes expenditures incurred in acquiring the inventories and other costs to bring the inventories to their existing location and condition.

(f) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated amortization and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset or its development when those costs are necessarily incurred for the asset to function in the manner intended by management. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

All assets having limited useful lives are amortized using the straight-line or declining balance method over their estimated useful lives. Assets are amortized from the date of acquisition. Internally constructed assets are amortized from the time an asset is capable of operating in the manner intended by management.

In the year of acquisition, amortization is taken at one-half of the above rates on buildings, equipment and vehicles and distribution equipment.

The residual value, useful life and amortization method applied to each class of assets are reassessed at each reporting date.

The methods of amortization and amortization rates applicable for each class of asset are as follows:

Buildings	50 years
Equipment and vehicles	5-20 years
Distribution equipment	15 to 55 years

An impairment loss is recognized when the carrying amount of these assets is not recoverable and exceeds their fair value.



### (g) Intangible assets

Intangible assets include computer software. They are accounted for using the cost model whereby capitalized costs are amortized on a straight-line basis over their estimated useful lives, as these assets are considered finite. Residual values and useful lives are reviewed at each reporting date. In addition, they are subject to impairment testing. The useful lives of the intangibles are as follows:

#### Computer software

5 years straight-line

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and install the specific software. Costs associated with maintaining computer software, (expenditure relating to patches and other minor updates as well as their installation), are expensed as incurred.

### (h) Contributions in aid of construction

When capital contributions in aid of construction are received toward the cost of constructing distribution assets, they are initially recorded at fair value with the corresponding amount recognized as contributions in aid of construction on the statement of income. Contributions are amortized based on the useful life of the related asset.

### (i) Impairment of non-financial assets

At the end of each reporting period, the Company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit ("CGU") to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual CGUs, or otherwise they are allocated to the smallest group of CGUs for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset or CGU is estimated to be less than its carrying amount, the carrying amount of the asset or CGU is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset or CGU is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or CGU in prior years. A reversal of an impairment loss is recognized immediately in profit or loss.



### (j) Customer deposits

Customers may be required to post security to obtain electricity or other services, which are refundable. Where the security posted is in the form of cash or cash equivalents, these amounts are recorded in the accounts as deposits, which are reported as part of the Company's own cash. Deposits to be refunded within the next fiscal year are classified as current. Interest rates paid on customer deposits are based on a chartered commercial bank's prime business rate less 2.0%.

### (k) Employee future benefits

The Company accounts for its participation in the Ontario Municipal Employee Retirement System ("OMERS"), a multi employer public sector pension fund, as a defined benefit plan. Both participating employers and employees are required to make plan contributions based on the participating employees' contributory earnings. The Company recognizes the expense related to this plan as contributions are made.

The Company pays certain medical and life insurance benefits on behalf of its retired employees. These plans are not funded and accordingly have no plan assets. The Company's net obligation is calculated by estimating the amount of future benefits that are expected to be paid out discounted to determine its present value. This calculation is actuarially performed using the projected unit credit method. The last valuation performed was as at December 31, 2017. Service costs are recognized in the Statement of Income in operating expenses, and include current and past service costs as well as gains and losses on curtailment. Net interest expense is included in finance costs.

Details related to the post-employment benefits are detailed in Note 15.

(I) Income taxes

Under the Electricity Act, 1998, the Company is required to make payments in lieu of income taxes (PILS) to the Ontario Electricity Financial Corporation (OEFC). Deferred income taxes are calculated using the liability method of tax accounting. In providing for corporate income taxes, temporary differences between the tax basis of assets or liabilities and their carrying amounts are reflected as deferred income taxes. The tax rates anticipated to be in effect when these temporary differences reverse are used to calculate deferred income taxes. Additional details related to the calculation and method of accounting for PILS is included in note 8.



(m) Related parties

Related party transactions are in the normal course of operations and have been measured at the exchange amount which is the amount of consideration established and agreed to by the related parties. Details of related party transactions and balances are disclosed in note 8 and 16.

### (n) Provisions

A provision is recognized in the statement of financial position when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Some of the Company's assets may have provision obligations. As the Company expects to use the majority of its fixed assets for an indefinite period, no removal costs can be determined and, consequently, a reasonable estimate of the fair value of any asset retirement obligations has not been made at this time.

(o) Finance income and finance costs

Finance income comprises interest income on funds invested and gains on the disposal of financial assets. Interest income is recognized as it accrues in income, using the effective interest method.

Finance costs comprise interest expense on borrowings, net interest on employee future benefits, unwinding of the discount on provisions and impairment losses recognized on financial assets. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in comprehensive income using the effective interest method.

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset that necessarily takes a substantial period of time to get ready for its intended use are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that the Company incurs in connection with the borrowing of funds.



### **TOWN OF COBOURG HOLDINGS INC.** NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2017

### 4. SIGNIFICANT ACCOUNTING POLICIES, continued

### (p) Significant accounting estimates and judgments

The preparation of these financial statements requires management to make certain estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of expenses during the reporting period. Actual outcomes could differ from these estimates. These financial statements include estimates which, by their nature, are uncertain. The impacts of such estimates are pervasive throughout the financial statements, and may require accounting adjustments based on future occurrences. Revisions to accounting estimates are recognized in the period in which the estimate is revised and future periods if the revision affects both current and future periods. These estimates are based on historical experience, current and future economic conditions and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The significant accounting estimates, judgments and assumptions include the following:

Unbilled revenue - The measurement of unbilled revenue is based on an estimate of the amount of electricity delivered to customers between the date of the last bill and the end of the year.

Useful lives of depreciable assets - Depreciation and amortization expense is based on estimates of the useful lives of property, plant and equipment and intangible assets. The Company estimates the useful lives of its property, plant and equipment and intangible assets based on management's judgment, historical experience and an asset study conducted by an independent consulting firm.

Payment in lieu of taxes payable - The Company is required to make payments in lieu of taxes calculated on the same basis as income taxes on taxable income earned. Significant judgment is required in determining the provision and liability or asset for income taxes. Changes in deferred taxes may be required due to changes in future tax rates.

Employee future benefits - The cost of providing certain health, dental and life insurance benefits on behalf of its retired employees are determined using actuarial valuations. The actuarial valuation uses managements assumptions for among other things, the discount rate, retirement age, health care costs and inflation.

Accounts receivable impairment - In determining the allowance for doubtful accounts, the Company considers historical loss experience of account balances based on the aging and arrears status of accounts receivable balances.



# **TOWN OF COBOURG HOLDINGS INC.** NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2017

### 4. SIGNIFICANT ACCOUNTING POLICIES, continued

### (q) Financial instruments

Financial assets and financial liabilities are initially measured at fair value. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities other than financial assets and financial liabilities at fair value through profit or loss ("FVTPL") are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognized immediately in profit or loss. Transactions to purchase or sell these items are recorded on the trade date. During the year, there has been no reclassification of financial instruments.

### Loans and receivables

The Company has classified cash, accounts receivable, unbilled revenue and due from shareholder as loans and receivables.

Loans and receivables are subsequently measured at their amortized cost. Amortized cost is the amount at which the financial asset is measured at initial recognition less principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount, plus or minus any reduction for impairment or uncollectability. Net gains and losses arising from changes in fair value are recognized in comprehensive income upon de-recognition or impairment.

### Financial liabilities measured at amortized cost

The Company has classified accounts payable and accrued liabilities, customer deposits, operating loan and long term debt as financial liabilities measured at amortized cost.

Financial liabilities measured at amortized cost are measured at their amortized cost subsequent to initial recognition. Amortized cost is the amount at which the financial liability is measured at initial recognition less principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount. Net gains and losses arising from changes in fair value are recognized in comprehensive income upon de-recognition or impairment.



(r) New Standards and interpretations not yet effective or adopted

Effective for annual periods beginning on or after January 1, 2018

IFRS 9 Financial Instruments: Recognition and Measurement (new) – modifies IAS 39 eliminating categories and redefines gain and loss re-measurement.

IFRS 15 Revenue from Contracts with Customers: The core principle of the new standard is for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those goods or services. The new standard contains enhanced disclosures about revenue and provides guidance for transactions that were not previously addressed comprehensively.

Effective for annual periods beginning on or after January 1, 2019

IFRS 9 Financial Instruments was amended by the IASB in October 2017. Amendments allow companies to measure particular pre-payable financial assets with so-called negative compensation at amortized cost or at fair value through other comprehensive income if a specified condition is met—instead of at fair value through profit or loss. Earlier application is permitted.

IFRS 16 replaces IAS 17 Leases and brings leases onto companies' balance sheets, increasing the visibility of their assets and liabilities. IFRS 16 removes the classification of leases as either operating or finance leases for the lessee treating all leases as finance leases. Short term and low value assets are exempt from these requirements.

The Company is currently assessing the impact that the standards will have on the statements.



# 5. **PROPERTY, PLANT AND EQUIPMENT**

	Land and buildings \$	Equipment and vehicles \$	Distribution equipment \$	Work in process \$	Total \$
Cost At January 1, 2017 Additions Transfers	1,307,260 24,812 -	2,689,440 133,034 -	19,042,531 2,230,623 -	160,449 - (107,051)	23,199,680 2,388,469 (107,051)
At December 31, 2017	1,332,072	2,822,474	21,273,154	53,398	25,481,098
Accumulated amortization At January 1, 2017 Amortization	92,627 33,837	948,507 373,985	2,073,434 738,579	-	3,114,568 1,146,401
At December 31, 2017	126,464	1,322,492	2,812,013		4,260,969
Net book amount at December 31, 2017	1,205,608	1,499,982	18,461,141	53,398	21,220,129
	Land and buildings \$	Equipment and vehicles \$	Distribution equipment \$	Work in process \$	Total \$
Cost At January 1, 2016 Additions Transfers Disposals	1,239,791 67,469 - -	2,102,728 590,512 - (3,800)	16,749,174 2,341,730 - (48,373)	287,209 147,312 (274,072) -	20,378,902 3,147,023 (274,072) (52,173)
At December 31, 2016	1,307,260	2,689,440	19,042,531	160,449	23,199,680
Accumulated amortization At January 1, 2016 Amortization Disposals	60,557 32,070 -	602,997 349,310 (3,800)	1,391,034 730,773 (48,373)	-	2,054,588 1,112,153 (52,173)
At December 31, 2016	92,627	948,507	2,073,434	-	3,114,568
Net book amount at December 31, 2016	1,214,633	1,740,933	16,969,097	160,449	20,085,112

Included in land and building is land with a cost of \$219,284 (2016 - \$219,284)



# TOWN OF COBOURG HOLDINGS INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

#### 6. **INTANGIBLE ASSET**

	Cost \$	Accumulated amortization \$	2017 Net book value \$
Computer software	480,788	364,366	116,422
	Cost \$	Accumulated amortization \$	2016 Net book value \$
Computer software	480,788	284,462	196,326

During the year, there were no additions (2016 - \$nil) or disposals (2016 - \$nil).

#### 7. **INCOME TAXES**

(a) The components of deferred income tax balances are as follows:

			2017	2016
			\$	\$
Deferred income tax asset				
Non-capital loss carry-forwa	rds		+	18,897
Tax basis of property, plant		in excess of		
carrying amount			29,484	27,728
Reserves deductible when p	aid		111,648	106,000
Deferred income tax liability				
Carrying amount of property	, plant and equ	lipment in		
excess of tax basis			183,018	94,100
	Opening			Closing
	balance at			balance at
	January 1,	Recognize in	Recognize in	
	2017	net income	OCI	2017
	\$	\$	\$	\$
Deferred tax assets				
Non-capital loss carry-				
forwards	18,897	(18,897)	-	-
Tax basis of equipment in		( )		
excess of carrying				
amount	27,728	1,756	-	29,484
Reserves deductible				
when paid	106,000	(8,352)	14,000	111,648



### 7. INCOME TAXES, continued

	Opening balance at January 1, 2017 \$	Recognize in net income \$	Recognize in OCI \$	Closing balance at December 31, 2017 \$
Deferred tax liabilities Carrying amount of property, plant and equipment in excess of tax basis	94,100	88,918		183,018

Deferred tax assets and liabilities are not expected to be recovered/paid within the next 12 months.

(b) The provision for income taxes recorded in the consolidated financial statements differs from the amount which would be obtained by applying the statutory income tax rate of 39.50% (2016 - 39.50%) to the income (loss) for the years as follows:

	2017 \$	2016 (restated note 27) \$
Income (loss) for the year Net movement in regulatory deferral accounts Other comprehensive income	(1,762,000) 2,431,585 (38,724)	1,631,000 (571,073) -
	630,861	1,059,927
Anticipated income tax Tax effect of the following:	249,190	418,671
Effect of items not deductible for tax General rate reduction Effect of prior period adjustment and other	1,669 (75,263) 24,620	2,194 (144,110) (6,981)
Provision for income taxes	200,216	269,774



### 8. DUE FROM SHAREHOLDER

The amount due from shareholder of \$571,590 (2016 - \$619,020) relates to a project completed by the Company for the shareholder. The loan requires annual principal repayments of \$45,000, bears interest at a rate of 5.4% and matures December 2029.

### 9. **REGULATORY DEFERRAL ACCOUNTS**

Note	rec re	aining overy/ versal period years)	2016 (restated note 27) \$	aris	Balances sing in the period \$	Recovery/ reversal \$	2017 \$
Regulatory deferra		ount debit			•		······································
Low voltage	i	1-2	729,	000	399,65	3 (312,768	) 815,885
Other DVA	ii	1-2		860	28,46	•	, ·
Cost of power	iii	1-2	1,080,		812,51		/
Retail settlement	iv	1-2		537	5,57	· · · · ·	91,111
Recovery account	v	1-2	867,		(229,26		
			2,814,	319	1,016,94	7 (1,260,839	)2,570,427
Regulatory deferra	al acco	ount credi	ŀ				
Cost of power	iii	1-2	2,364,	025	(3,149,73	7) 785,712	-
Retail settlement	iv	1-2	645,		367,51		
Recovery account	v	1-2	858,		(1,241,34	· · ·	
Other DVA	ii	1-2		550	(15		400
			3,869,	301	(4,023,71	6) 788,664	634,249



# **TOWN OF COBOURG HOLDINGS INC.** NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2017

### 9. REGULATORY DEFERRAL ACCOUNTS, continued

#### i) Low voltage

This account is used to record the variances arising from low voltage transactions which are not part of the electricity wholesale market. The account is used to record the net of the amount charged by a host distributor to an embedded distributor for transmission or low voltage services and the amount billed to the embedded distributor's customers based on the embedded distributor's approved rates.

### ii) Other DVA

1518 – Retail cost variance account – retail: Is used to record the revenue derived, including accruals from establishing service agreements, distributor-consolidated billing, and retailer-consolidated billing. The account also includes costs of entering into service agreements, and related contract administration, monitoring, necessary to maintain the contract, as well as incremental costs incurred to provide the services as applicable and the avoided costs credit arising from retailer-consolidated billing, including accruals.

1548 – Retail cost variance – STR: Is used to record the revenues derived, including accruals, from the Service Transaction Request services and charged by the distributor, in the form of a request fee, processing fee, information request fee, default fee, and other associated costs. The account also includes the cost of labour, internal information system maintenance costs, and delivery costs related to the provision of the services associated with the service transaction request services.

### iii) Cost of power

1588 – RSVA Power: This account records the difference between the energy amount billed to customers and the energy charge to a distributor using the monthly settlement invoice received from the Independent Electricity System Operator.

1589 – RSVA Global Adjustment: This account records the difference between the global adjustment amounts billed to non-Regulated Price Plan consumers and the global adjustment charge to a distributor for non-Regulated Price Plan consumers using the monthly settlement invoiced received from the IESO.

### iv) Retail settlement

Account includes RSVA accounts 1580, 1582, 1584, and 1586, which are used to record the amount charged by the IESO, based on the settlement invoice, for: a) the operation of the IESO administered markets and the operation of the IESO-controlled grid, b) wholesale market service charges, c) transmission networks services, and d) transmission connection services and the amount billed to customers using Board-approved rates.

### v) Recovery account

This control account is used to record the disposition of deferral and variance account balances for electricity distributors receiving approval to recover (or refund) account balances in rates as part of the regulatory process



### 10. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2017 \$	2016 \$
Accounts payable - energy purchased Other trade accounts payable and accrued liabilities	2,465,538 2,607,493	2,933,825 1,670,061
	5,073,031	4,603,886

### 11. CREDIT FACILITIES

The Company has a \$2,500,000 (2016 - \$2,500,000) credit facility consisting of \$1,000,000 (2016 - \$1,000,000) operating line and \$1,500,000 (2016 - \$1,500,000) stand-by letters of guarantee.

The operating line bears interest at prime rate plus 0.5% per year and is secured by a General Security Agreement covering substantially all of the Company's assets. At year end, the Company had drawn \$460,000 from this line (2016 - \$Nil). The bank agreements require the Company to maintain certain financial covenants. At December 31, 2017 the Company was in compliance with the financial covenants.

The Company has posted \$1,222,663 (2016 - \$1,222,663) in stand-by letters of guarantee with the Independent Electricity System Operator, as required by regulation. The facility bears interest at 0.75% per annum.

### 12. LONG-TERM DEBT

	2017	2016
	\$	\$
Bank loan, 5.4% per annum blended repayments of \$6,155 monthly, due February 29, 2020.	658,109	695,337
Infrastructure Ontario Loan, 4.03% per annum, blended repayments of \$82,668 semi-annually, due September 5, 2028	1,349,786	1,560,923
Infrastructure Ontario Loan, 3.83% per annum, blended repayments of \$72,708 semi-annually, due October 1, 2027	1,332,717	1,326,468
Demand note payable, Corporation of Town of Cobourg, 7.25% per annum	7,000,000	7,000,000
Less principal payments due within one year	10,340,612 251,844	10,582,728 242,115
Due beyond one year	10,088,768	10,340,613



### 12. LONG-TERM DEBT, continued

The demand note payable is unsecured and without specific terms of repayment, The demand note payable has been classified as a long-term liability as the Town has indicated that they will not demand repayment prior to January 1, 2019. During the year the Company paid \$507,500 (2016 - \$507,500) in interest on the note.

The estimated principal repayments for 2018-2022 and subsequent years are related to the Company's demand note payable, bank loan and loans with Infrastructure Ontario. Also included in subsequent years is the \$7,000,000 demand note payable with the Town of Cobourg. Estimated principal repayments are as follows:

	\$
2018	251,844
2019	261,961
2020	806,147
2021	237,342
2022	246,236
Subsequent years	8,537,082
	10,340,612

### 13. CONTRIBUTION IN AID OF CONSTRUCTION

The continuity of deferred customer contributions in aid of construction is as follows:

	2017 \$	2016 \$
Deferred contributions, net, beginning of year	2,191,326	2,184,646
Contributions in aid of construction received	202,427	120,890
Contributions in aid of construction recognized as revenue	(120,735)	(114,209)
Deferred contributions, net, end of year	2,273,018	2,191,327

### 14. CUSTOMER DEPOSITS

Customer deposits represents cash deposits from electricity distribution customers and retailers, as well as construction deposits.

Deposits from electricity distribution customers are refundable to customers demonstrating an acceptable level of credit risk as determined by the Company in accordance with policies set out by the OEB or upon termination of their electricity distribution service.



### 15. EMPLOYEE FUTURE BENEFITS

The Company provides certain health, dental and life insurance benefits for retired employees pursuant to the Company's policy. The accrued benefit obligation and net periodic expense for the year were determined by actuarial valuation. The most recent valuation was performed for the year ended December 31, 2017.

Information about the Company's defined benefit plan is as follows:

	2017	2016
	\$	\$
Accrued benefit obligation, beginning of period	383,425	395,709
Current service cost	10,237	9,815
Past service cost	15,338	-
Interest on accrued benefit obligation	15,290	16,192
Benefits paid	(55,701)	(38,291)
	368,589	383,425
Actuarial loss arising from changes in financial assumptions	52,724	
Accrued benefit obligation, end of period	421,313	383,425

Current service costs and interest on accrued benefit obligation are recognized in the statement of income. Actuarial gains (loss) arising from changes in financial assumptions are accounted for in other comprehensive income. The total benefit costs for the year is \$40,865 (2016 - \$26,007).

The actuarial assumptions used in the valuation are: discount rate of 3.5% (2016 - 4.3%), salary increase rate of 3% (rate reflects the expected Consumer Price Index adjusted for productivity, merit and promotion and for Company specific information) (2016 - 3%), health benefits include both health benefits 6.20% (2016 - 6.25%), and dental benefits 4.5% (2016 - 4.5%) and retirement age of 60 (2016 - 60). The health benefits are expected to decrease at 0.25% per year until 2025 when it reaches 4.50% and dental benefits are expected to remain at 4.50% to 2025.

The impact of a change in the actuarial assumptions would have the following impact on the obligation:

	2017	2016	Reasonable possible change	Benefit obligation increase \$	Benefit obligation decrease \$
Discount rate	3.50%	4.30%	+/- 1%	56,300	44,100
Health benefits	4.5%-6.2%	4.5%-6.2%	+/- 1%	10,300	9,600



### 16. **RELATED PARTY TRANSACTIONS**

The Corporation of the Town of Cobourg is the majority shareholder of the Company with the Township of Cramahe (Colborne) owning one share. Related party transactions are in the normal course of operations and are measured at the exchange value being the amount of consideration established and agreed to by both parties.

The Company provides water and sewage billing and collection services to the customers of the Corporation of the Town of Cobourg, the Township of Cramahe, Town of Colborne and the Hamlet of Grafton, as well as supplying street light energy and streetlight maintenance services to the Corporation of the Town of Cobourg and the Township of Cramahe (Colborne). During the year, the Company collected revenues of \$30,000 (2016 - \$30,000) from the Town of Cobourg and paid expenses of \$61,300 (2016 - \$63,202) and interest of \$507,500 (2016 - \$507,500) as detailed in Note 12.

The Company also has a promissory note receivable in the amount of \$540,000 (2016 - \$585,000) with interest receivable of \$31,590 (2016 - \$34,020) from the shareholder as described in note 8.

At year-end, included in accounts receivable is \$588 (2016 - \$21,786) due from the Town of Cobourg. Included in accounts payable was \$30,499 (2016 - \$20,289) due to the Town of Cobourg.

The Company is also engaged in transactions in the normal course of operations with the Waterworks of the Town of Cobourg (Waterworks). The parties are related due to common control. During the year, the Company collected rent recoveries of \$50,946 (2016 - \$50,193) from Waterworks.

The key management personnel of the corporation has been identified as members of its board of directors and management team members. Total wages and benefits to these individuals total \$435,320 (2016 - \$311,378).

### 17. SHARE CAPITAL

Authorized

Unlimited number of common shares

Issued

	2017 \$	2016 \$
11,300,000 common shares	7,002,145	7,002,145



# TOWN OF COBOURG HOLDINGS INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2017

### 18. EXPENSES BY NATURE

	2017 \$	2016 \$
Customer billing and collecting	548,285	473,005
Distribution	833,309	840,862
General and administration	1,579,257	1,451,929
Community initiatives	67,098	60,900
	3,027,949	2,826,696

### 19. **REVENUE**

	2017 \$	2016 \$
Distribution revenue Commercial revenue	4,259,891 289,589	4,294,707 <u>4</u> 18,085
	4,549,480	4,712,792

### 20. OTHER OPERATING REVENUE

	2017 \$	2016 \$
Rentals	115,200	119,293
Miscellaneous	122,538	191,856
Feed-in-tariff invoicing	4,110	4,047
Recoverable work	16,917	24,699
External services	601,667	536,734
1.6	860,432	876,629



# **TOWN OF COBOURG HOLDINGS INC.** NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2017

### 21. CHANGE IN NON-CASH WORKING CAPITAL ITEMS

	2017	2016
	\$	\$
Decrease (increase) in accounts receivable	507,112	(607,926)
Decrease (increase) in unbilled revenue	798,945	(898,481)
Decrease (increase) in inventories	30,138	(62,256)
Increase in prepaid expenses	(50,933)	(92,603)
Increase in accounts payable and accrued liabilities	469,145	1,368,534
Increase (decrease) in deposits held	(11,607)	64,633
Income taxes (paid)/received	-	(53,746)
Interest received	124,574	143,762
	1,867,374	(138,083)

### 22. FINANCE (INCOME) COSTS

Finance income, recognized in net income:

	2017	2016 (restated - note 27)
	\$	\$
Interest income on receivables	51,434	68,314
Interest income on bank deposits	46,916	51,583
Interest income on regulatory deferral accounts	26,224	23,865
	124,574	143,762

Finance costs, recognized in net income:

	2017 \$	2016 \$
Interest on long term debt	655,770	691,540
Interest on deferral accounts	48,479	50,811
Other interest	13,925	12,488
Net interest on employee future benefits	15,290	16,192
	733,464	771,031

### 23. **PENSION AGREEMENT**

The Company makes contributions to the Ontario Municipal Employees' Retirement System (O.M.E.R.S.), which is a multi-employer plan, on behalf of its employees. The plan is a defined benefit plan which specifies the amount of retirement benefits to be received by the employees based on the length of service and rates of pay.

The amount that the Company contributed to O.M.E.R.S. for the year ended was \$138,688 (2016 - \$117,171).



### 24. CAPITAL DISCLOSURES

The Company's primary objective when managing capital is to address the expectations as outlined in the Shareholder Agreement between the Company's shareholder, Town of Cobourg Holdings Inc. and its shareholder, the Corporation of the Town of Cobourg. The expectation is that the Company will maintain a prudent financial structure in order to safeguard the Company's assets and to provide adequate returns for its shareholders and benefits to the stakeholders.

The Ontario Energy Board sets rates based on a deemed capital structure of 60% debt and 40% equity.

The Company's current capital structure is defined as follows:

2017	2016
	(restated
¢	note 27)
	<del>م</del>
2,682,503	2,887,391
1,118,109	695,337
7,000,000	7,000,000
10,800,612	10,582,718
7,002,145	7,002,145
4,689,182	4,458,204
11,691,327	11,460,349
	\$ 2,682,503 1,118,109 7,000,000 10,800,612 7,002,145 4,689,182

### 25. FINANCIAL INSTRUMENTS

Financial instruments consist of recorded amounts of cash, accounts receivable, unbilled revenue which will result in future cash receipts, as well as accounts payable and accrued liabilities, customer deposits operating loan, advances payable and long term debt which will result in future cash outflows.

The Company does not believe that it is exposed to significant foreign exchange risk.

The Company is exposed to the following risks in respect of certain financial instruments held:

(a) Fair value

The estimated fair values of cash, accounts receivable, unbilled revenue, accounts payable and accrued liabilities, customer deposits, accounts payable and accruals and advances payable approximate their carrying values due to the relatively short-term nature of the instruments and/or floating interest rates on the instruments. The estimated fair values of long-term debt also approximate carrying values due to the fact that effective interest rates are not significantly different from market rates.

(b) Interest rate risk

The Company manages its exposure to interest rate risk through a combination of fixed and floating rate borrowings. The fixed rate debt is subject to interest rate price risk, as the value will fluctuate as a result of changes in market rates. The floating rate debt is subject to interest rate cash flow risk, as the required cash flows to service the debt will fluctuate as a result of changes in market rates.



### 25. FINANCIAL INSTRUMENTS, continued

### (c) Credit risk

Financial assets carry credit risk that a counter-party will fail to discharge an obligation which would result in a financial loss. Financial assets held by the Company, such as accounts receivable, expose it to credit risk. The Company earns its revenue from a broad base of customers located in the service area. No single customer accounts for revenue in excess of 10% of total revenue.

The carrying amount of accounts receivable is reduced through the use of an allowance for impairment and the amount of related impairment loss is recognized in the income statement. Subsequent recoveries of receivables previously provisioned are credited to the income statement. The balance of the allowance for impairment at December 31, 2017 is \$50,000 (2016 - \$43,000). The Corporation's credit risk associated with accounts receivable is primarily related to payments from distribution customers. The Company has approximately 10,000 customers, the majority of which are residential. Credit risk is managed through collection of security deposits from customers in accordance with directions provided by the OEB. As at December 31, 2017, the Company holds security deposits in the amount of \$256,078 (2016 - \$267,685). The Company's activities provide for a variety of financial risks, particularly credit risk, market risk and liquidity risk.

	Trade accounts receivable \$	Accounts receivable - recoverable work \$	Allowance for doubtful accounts \$	Total \$
0-30 days	2,828,548	89,693	-	2,918,241
31-60 days	14,349	487	<u></u>	14,836
61-90 days	4,217	1,617		5,834
90+ days	41,847	9,669	(50,000)	1,516
	2,888,961	101,466	(50,000)	2,940,427

The following table sets out the maturities of accounts receivable:

### (d) Market risk

The Company is not exposed to significant market risk given they do not have investments in foreign currency, and have minimal investment in interest bearing instruments.



### 25. FINANCIAL INSTRUMENTS, continued

(e) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they come due. The Company monitors its liquidity risk to ensure access to sufficient funds to meet operational and investment requirements. The Company's objective is to ensure that sufficient liquidity is on hand to meet obligations as they fall due while minimizing interest exposure. The Company has access to a \$1,000,000 line of credit and monitors cash balances to ensure that sufficient levels of liquidity are on hand to meet financial commitments as they come due.

The following table sets out the contractual maturities (representing undiscounted contractual cash-flows) of financial liabilities:

	Between 1-12 months \$	Between 1-2 years \$	Over 2 years \$
Accounts payable and accrued liabilities	5,073,026	Ξ.	
Customer deposits	21,913	234,165	-
Long term debt	251,844	261,961	9,826,807
Line of credit	460,000		
Employee future benefits		-	421,313
	5,806,783	496,126	10,248,120

### 26. CONTINGENCIES

The Company participates with other municipal utilities in Ontario in an agreement to exchange reciprocal contracts of indemnity through the Municipal Electric Association Reciprocal Insurance Exchange. Under this agreement, the Company is contingently liable for additional assessments to the extent that premiums collected are not sufficient to cover actual losses, claims and costs experienced.



### 27. PRIOR PERIOD ADJUSTMENT

Lakefront Utilities Inc. filed an Incentive Rate Mechanism (IRM) in August 2017 which included Deferral and Variance Account (DVA) balances at December 31, 2015. Included in the DVA disposition was Disposition and Recover/Refund of Regulatory Balances (2012) of \$544,917. The balance was related to Lakefront's disposition from its 2012 Cost of Service filing consisting of a four-year rate rider which ceased April 30, 2015.

Lakefront's DVA disposition balance per its 2012 Cost of Service was \$1,206,169, consisting of DVA balances as at December 31, 2010. As indicated in LUI's 2012 Cost of Service filing, account 1562 and 1563 records the amount resulting from the OEB-approved PILs methodology for determining the 2001 deferral account allowance and the PILs proxy amount determined for 2002 and subsequent periods ending April 30, 2007. As indicated in Lakefront's Settlement Proposal, the final 1562 balance approved for disposition was a credit of \$416,304.

Lakefront removed the disposition claim for Disposition and Recover/Refund of Regulatory Balances (2012) of \$551,374 from the 2018 IRM and adjusted for the entry to debit \$416,304 to account 1595, including interest.

The overall impact of the adjustment was an increase to the regulatory deferral account credit balances of \$411,960 and an increase to the income tax receivable balance of \$101,912 with the difference of \$310,048 to retained earnings.

The result of the issue had not resulted in retroactive impact on rates.

The change in the opening retained earnings as presented in these financial statements is as follows:

	\$
Opening 2016 retained earnings as previously presented	4,184,534
Prior period adjustment	(310,048)
	3,874,486

### 28. COMPARATIVE AMOUNTS

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.

